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H E B E R L I N G
★ DEC 4 1939
U. S. Department of Agriculture

Digging Time Prices!

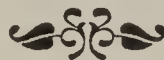
Fall Catalog *1939*



(One-Half Actual Size)

A "Century of Progress" Gold Medal

Awarded to Heberling's Gladiolus ... Chicago, August, 1933



Better Blooming Bulbs

HEBERLING'S GLADIOLUS
INCORPORATED

Corn Belt Grown

J. H. Heberling

EASTON, ILLINOIS, U.S.A

J. S. Heberling

Greetings...

We extend to you our very best wishes for the coming season and many thanks to you for making our good business possible.

Our business is built on repeat orders of satisfied customers and will always so continue. We strive to give each of you quality, service and satisfaction. Your satisfaction is our pleasure.

We wish each of you Health, Wealth and Happiness.

Foreword

Our growing season has been especially favorable and, while we have a very large and complete irrigation system, we have had to use it very little. Nature, this year, has done a better job than we could do.

Hence, we are now digging bulbs of most excellent quality. It is our pleasure to offer them to you at reasonable prices notwithstanding the increased cost of labor to produce them. We feel that the quality of our bulbs will satisfy the most exacting of customers. All stock is free of disease and insect pests and is so certified.

PLEASE note our PREPAID LIST for small quantities and rare varieties, and WHOLESALE LIST for quantities of the same quality at lower prices.

Our achievements were increased this year by some forty-odd ribbons, cups, and cash awards at the Illinois State Fair and Gladiolus Show.

MONEY SAVING COUPONS on back cover

Please do not overlook

Lastly we offer

VALUE RECEIVED — QUALITY — SERVICE — SATISFACTION

J. H.

Introducing

Master Myron [Krueger]

An immense, rich, red self-color which is our 1939 introduction.

Master Myron grows to the height of five or more feet. Possesses a very long, graceful flowerhead about one-half the length of the entire spike. The tallest and most magnificent spike of red that I have ever seen.

The color is a medium red of great richness, and the florets of heavy and enduring substance. Five to seven florets open at one time, and 20 to 22 buds per spike in all. Florets about five inches in size. Classed as a commercial decorative. Produces healthy bulbs and prolific in the production of bulblets. The bulblets germinate well. In all, this variety is very outstanding and remarkably free of faults. Darker in color than Red Phipps but not too dark for commercial use. In fact, it is right. Available stock is yet quite small. This variety has never crooked in our garden.

PRICES (Prepaid)

| Per | No. 1 | No. 2 | No. 3 | No. 4 | No. 5 | |
|-----|---------|---------|---------|---------|---------|----------------------|
| 1 | \$ 2.00 | \$ 1.75 | \$ 1.50 | \$ 1.25 | \$ 1.00 | No bulblets offered |
| 10 | 18.00 | 16.00 | 13.50 | 11.00 | 9.00 | for sale this season |

Beautiful Ohio

Our 1935 Introduction

Commercial type of a beautiful Terian pink with a touch of terian rose in throat, almost a self-color. It opens from five to eight florets at once from four and one-half to five inches in diameter. Spikes 40 to 46 inches tall, and flowerheads are of the Minuet type, with 18 to 20 open flowers and buds to the spike. Production and germination of bulblets average. Winner of many awards in the decorative class. Never crooks.

PRICES (Prepaid)

| Per | No. 1 | No. 2 | No. 3 | No. 4 | No. 5 | Per | Bulblets |
|-----|--------|--------|--------|--------|--------|------|----------|
| 1 | \$.30 | \$.25 | \$.20 | \$.15 | \$.10 | 12 | \$.25 |
| 10 | 2.40 | 2.00 | 1.60 | 1.20 | .80 | 100 | 1.60 |
| | | | | | | 1000 | 12.00 |

Golden Lancer The Wonder Yellow

Our 1936 Introduction

Pinard Yellow with short delicate lines of rose red in throat. Spikes are 44 to 54 inches tall, with 18 to 21 open flowers and buds to the spike. It possesses long flowerhead, straight spike that seldom crooks and had from five to seven open florets at once. Winner of many awards in the decorative class. A strong grower and a heavy producer of bulblets which germinate 100 per cent. One of the best commercial yellows and in demand by florists.

PRICES (Prepaid)

| Per | No. 1 | No. 2 | No. 3 | No. 4 | No. 5 | No. 6 | Per | Bulblets |
|-----|--------|--------|--------|--------|--------|--------|------|----------|
| 10 | \$.75 | \$.60 | \$.50 | \$.40 | \$.30 | \$.25 | 50 | \$.25 |
| 100 | 4.00 | 3.00 | 2.40 | 1.80 | 1.40 | 1.20 | 1000 | 2.50 |

Prices F. O. B. Easton

| | | | | | | | | |
|------|---------|---------|---------|---------|---------|---------|-----|---------|
| 1000 | \$24.00 | \$20.00 | \$16.00 | \$12.00 | \$ 9.00 | \$ 8.00 | Qt. | \$ 4.00 |
| | | | | | | | Pk. | 20.00 |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

OUR GUARANTEE

We guarantee all bulbs and bulblets purchased from us to be true to name, full sized, and free of disease and insects, including Gladiolus Thrips. We will replace stock or refund the purchase price of all bulbs and bulblets purchased from us that are not satisfactory, providing that we are notified of the deficiency within 18 months of the date of purchase. We do not, however, guarantee bulblets to grow.

TERMS

The terms and discounts immediately following apply only to the first section of prices in this price list. They do not apply to the wholesale quotations nor to the special offers.

All shipments will be **prepaid**. Please include both parcel post and express addresses. We will ship the cheaper way.

Each order must be accompanied by remittance in full, or a 20% deposit, the balance to be C. O. D.

No order for less than \$1.00 will be accepted. No single item less than 10 cents.

DISCOUNTS ON "PREPAID PRICES"

(For cash in full with order)

On orders of \$ 2 to \$15 we will include 10% in additional bulbs of your selection.

On orders of \$15 to \$25 we will include 15% in additional bulbs of your selection.

On orders of \$25 to \$50 we will include 20% in additional bulbs of your selection.

On orders of \$50 and up we will include 25% in additional bulbs of your selection.

SIZES

Our bulbs are all carefully mechanically graded for size. They are listed in six sizes and bulblets. The bulb sizes are as follows: No. 1 (over 1½ inch), No. 2 (1¼-1½), No. 3 (1-1¼), No. 4 (¾-1), No. 5 (½-¾), and No. 6 (¼-½).

LARGE size bulbs are one and one-quarter inch in diameter or more. This size makes the largest spikes and flowers. Sizes one or two.

MEDIUM size bulbs are from one inch to an inch and one-quarter in diameter. They should make excellent spikes and flowers often as large as made by the larger bulbs. Sizes three and four.

SMALL bulbs are about one-half inch in diameter and often bloom but do not make as large a spike as the larger sized bulbs. Under favorable conditions they generally bloom. They often, however, make a better increase than the larger bulbs. Sizes five or six.

SMALL QUANTITIES

Three, five or more bulbs may be purchased at the rate of ten bulbs if desired.

COUNT AND EXTRAS

You will find our count liberal and we feel sure you will be more than pleased with the EXTRAS included in your order. May we suggest a trial order?

"ONCE A CUSTOMER OF J. H. . . . ALWAYS A CUSTOMER"

PREPAID PRICES

| Variety | Per | Large | Medium | Small | Per | Bulblets |
|---|-----|--------|--------|--------|-----|----------|
| ABABA (Ellis) | 1 | \$.15 | \$.10 | | 10 | \$.15 |
| Tall bronze red. Many open | 10 | 1.20 | .80 | .60 | | |
| ADMIRAL (Pfitzer) | 1 | 1.50 | 1.00 | .60 | 2 | .25 |
| Bright red of good size and substance | | | | | | |
| AFLAME (Horn) | 2 | .12 | 3- .10 | | 30 | .10 |
| Giant begonia rose | 10 | .50 | .30 | .20 | | |
| AIDA (Pfitzer) | 2 | .12 | 3- .10 | | 20 | .10 |
| Rich, deep violet blue | 10 | .50 | .25 | .20 | | |
| ALADDIN (Palmer) | 1 | 1.50 | 1.00 | .50 | 2 | .25 |
| A large bright salmon, cream blotch | | | | | | |
| ALAYNE (Kinyon) | 2 | .15 | .10 | | 15 | .10 |
| Ruffled light rose | 10 | .60 | .40 | .20 | 100 | .45 |
| ALF. M. LANDON (Stewart) | 1 | .15 | .10 | | 10 | .10 |
| Tall soft scarlet. Many open | 10 | 1.20 | .80 | .50 | | |
| ALBATROS (Pfitzer) | 2 | .12 | 3- .10 | | 20 | .10 |
| Very tall pure white | 10 | .50 | .25 | .15 | 100 | .40 |
| ALIGHT (Horn) | 1 | .10 | 2- .15 | .10 | 10 | .15 |
| Aflame sport of lighter shade | 10 | .80 | .60 | .40 | 100 | 1.00 |
| ALLEGRO (Pfitzer) | 1 | .15 | .10 | | 12 | .15 |
| A new Pfitzer light blue. It has merit and quality. A good glad. | 10 | 1.20 | .80 | .50 | | |
| ALLEMANIA (Pfitzer) | 1 | .20 | .15 | .10 | 10 | .20 |
| A very large bright scarlet | 10 | 1.60 | 1.20 | .80 | | |
| ALLAN WATT (Mair) | 1 | 1.00 | .60 | .40 | 3 | .25 |
| A dark cream with light carmine feather. A strong grower with size and merit | | | | | 10 | 1.00 |
| AMADOR (Kingsley) | 2 | .12 | 3- .10 | | 25 | .10 |
| A rich sparkling red | 10 | .50 | .30 | .20 | 100 | .35 |
| AMAZU (Both) | 1 | 1.00 | .60 | .50 | 2 | .25 |
| A large commercial and decorative variety of much size and merit. Another N. Z. prize winner. Color light orange pink. Outstanding | | | | | 10 | 1.20 |
| AMERICAN COMMANDER (New) | 1 | 2.50 | 1.50 | | 1 | .15 |
| A tall new red with vigor and vitality. It has gained the reputation of an improved Commander Koehl. A propagator. Very outstanding | | | | | 10 | 1.25 |
| AMULET (Palmer) | 1 | 2.00 | 1.20 | .80 | 1 | .20 |
| Medium sized clear orange, heavily ruffled and a beauty. Awarded honors at Canadian and New York shows | | | | | 10 | 1.60 |
| AVE MARIA (Pfitzer) | 2 | .12 | 3- .10 | | 40 | .10 |
| Tall light blue | 10 | .50 | .25 | .15 | 100 | .25 |
| BAGDAD (Palmer) | 2 | .12 | 3- .10 | | 50 | .10 |
| A very tall, smoky old rose. Large florets and very beautiful | 10 | .50 | .25 | .15 | 100 | .25 |
| BARCAROLE (Palmer) | 1 | .75 | .50 | | 2 | .25 |
| A new outstanding orange | | | | | | |
| BEACON (Palmer) | 1 | .10 | 2- .12 | 2- .10 | 15 | .10 |
| Red salmon with cream blotch. Tall and outstanding | 10 | .80 | .50 | .30 | 100 | .50 |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

| Variety | Per | Large | Medium | Small | Per | Bulblets |
|---|-----|-------|--------|-------|-----|----------|
| BEAUTIFUL OHIO (Hul) | 1 | .25 | .20 | .10 | 12 | .25 |
| Terian pink, tinted lavender. Outstanding in its color class | 10 | 2.00 | 1.60 | .80 | 100 | 1.60 |
| BELLA DONNA (Pfitzer) | 2 | .12 | 3- .10 | | 15 | .10 |
| One of the better light blue varie- ties. | 10 | .50 | .35 | .25 | 100 | .50 |
| BEOWOLF (Nitch) | 1 | .25 | .20 | .15 | 10 | .20 |
| Outstanding lavender rose | 10 | 2.00 | 1.60 | 1.20 | 100 | 1.50 |
| BERTY SNOW (Mair) | 2 | .12 | 3- .10 | | 50 | .10 |
| A very good lavender | 10 | .50 | .25 | .15 | | |
| BETSY BOB UP (Canine) | 2 | .12 | 3- .10 | | 25 | .10 |
| Light cream sport of Betty Nuthall. A very good cream variety | 10 | .50 | .30 | .15 | 100 | .25 |
| BETTY CO-ED (Briggs) | 2 | .12 | 3- .10 | | 50 | .10 |
| A primulinus of soft creamy pink | 10 | .50 | .25 | .15 | | |
| BETTY NUTHALL (Sal) | 2 | .12 | 3- .10 | | 100 | .10 |
| A tall outstanding coral orange | 10 | .50 | .25 | .15 | | |
| BILL SOWDEN (Fallu) | 2 | .12 | 3- .10 | | 50 | .10 |
| A very large, deep red of heavy substance | 10 | .50 | .25 | .15 | 100 | .15 |
| BIT O' HEAVEN (Crow) | 1 | .10 | 2- .15 | | 25 | .10 |
| A tall, straight spike of richest orange | 10 | .80 | .60 | .40 | 100 | .30 |
| BLAUE SCHONHEIT (Pfitzer) | 1 | .20 | .15 | .10 | 12 | .20 |
| One of the largest and best of the light blues | 10 | 1.60 | 1.20 | .80 | 100 | 1.20 |
| BLEEDING HEART (Brown) | 2 | .12 | 3- .10 | | 50 | .10 |
| Tall graceful light pink with rich blotch. Long flower head and many open | 10 | .50 | .30 | .20 | | |
| BLUE ADMIRAL (Christ) | 2 | .12 | 3- .10 | | 15 | .10 |
| One of our best deep blues | 10 | .50 | .25 | | 100 | .40 |
| BLUE DANUBE (Pfitzer) | 2 | .12 | 3- .10 | | 25 | .10 |
| A tall, graceful spike of light blue | 10 | .50 | .30 | .20 | 100 | .30 |
| BLUE PEACOCK (Sal.) | 2 | .15 | .10 | | 10 | .10 |
| A very good medium blue | 10 | .60 | .40 | .30 | 100 | .60 |
| BLUE WONDER (Both) | 1 | .50 | .35 | .25 | 10 | .60 |
| A very large outstanding light blue. Clear color | 10 | 4.00 | 2.80 | 2.00 | | |
| BOB WHITE (Zimmer) | 2 | .12 | 3- .10 | | 35 | .10 |
| A very large and very tall white with rose throat marking | 10 | .50 | .30 | | 100 | .20 |
| BRIGHTSIDE (Prestgard) | 2 | .12 | 3- .10 | | 40 | .10 |
| A tall spike of deep orange. G. P. of much merit and very striking. | 10 | .50 | .30 | | | |
| CADILLAC (Vaughan) | 2 | .15 | .10 | | 20 | .10 |
| A very large exhibition flower of rich yellow | 10 | .60 | .40 | .25 | | |
| CANBERRA (Errey) | 2 | .12 | 3- .10 | | 50 | .10 |
| A good medium yellow with many open | 10 | .50 | .30 | .20 | | |
| CHAS. DICKENS (Pfitzer) | 2 | .12 | 3- .10 | | 40 | .10 |
| Very tall outstanding aster purple | 10 | .50 | .25 | | 100 | .15 |
| CHRISTABEL (Mitsch) | 2 | .15 | 3- .12 | | 35 | .10 |
| The best and largest light pink I know | 10 | .60 | .30 | | 100 | .25 |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

| Variety | Per | Large | Medium | Small | Per | Bulblets |
|---|-----|-------|--------|--------|-----|----------|
| COLOSSUS | 1 | .20 | .15 | .10 | 10 | .20 |
| A very large variety sometimes eight inches across, of a beautiful, rich pink | 10 | 1.60 | 1.20 | .80 | | |
| COMMANDER KOEHL (Pfitzer) | 2 | .12 | 3- .10 | | 30 | .10 |
| An immense exhibition red | 10 | .50 | .25 | | 100 | .20 |
| CONQUEST (Mitsch) | 1 | .20 | .15 | .10 | 10 | .20 |
| Large flowers well ruffled of light salmon pink with yellow throat | 10 | 1.60 | 1.20 | .80 | | |
| CORONATION (Palmer) | 2 | .12 | 3- .10 | | 50 | .10 |
| Medium spike with large light salmon florets | 10 | .50 | .25 | | | |
| CREVE COUER (Young) | 1 | .10 | 2- .15 | | 20 | .15 |
| A tall spike with large burnt orange exhibition flowers. Very good. | 10 | .80 | .60 | .40 | 100 | .60 |
| CRYSTAL (Both) | 1 | 2.00 | 1.50 | 1.00 | 1 | .20 |
| A very large white with commercial possibilities. Strong vigorous grower. Winner of Championship and Grand Championship Jubilee Exhibition in Australia | | | | | 10 | 1.60 |
| DANNY BOY (Julyan) | 1 | .10 | 2- .15 | | 20 | .15 |
| A marvelous exhibition smoky. Very rich. | 10 | .80 | .60 | .40 | 100 | .60 |
| DEARBORN (Vaughan) | 1 | .10 | 2- .15 | | 15 | .10 |
| A large rich orange | 10 | .80 | .60 | .40 | 100 | .50 |
| DEBONAIR (Palmer) | 2 | .12 | 3- .10 | | 50 | .10 |
| A splendid spike of tall LaFrance pink | 10 | .50 | .25 | .15 | | |
| DO X (Pfitzer) | 2 | .15 | .10 | | 15 | .10 |
| A rich amber yellow | 10 | .60 | .40 | .20 | | |
| DR. A. C. McKILLOP (Pfitzer) | 1 | .15 | .10 | 2- .15 | 10 | .15 |
| A very large outstanding lavender | 10 | 1.20 | .80 | .50 | | |
| DR. DURR (Pfitzer) | 2 | .12 | 3- .10 | | 25 | .10 |
| An excellent cream | 10 | .50 | .25 | .15 | 100 | .25 |
| DR. F. E. BENNETT (Diener) | 2 | .12 | 3- .10 | | 50 | .10 |
| An immense scarlet | 10 | .50 | .25 | .15 | | |
| DREAM O' BEAUTY (Zimmer) | 2 | .12 | 3- .10 | | 30 | .10 |
| Large flower, shade of American Beauty roses | 10 | .50 | .30 | .20 | 100 | .25 |
| DUNA (Palmer) | 2 | .12 | 3- .10 | | 100 | .10 |
| A tall, beautiful light buff | 10 | .50 | .25 | .15 | | |
| EARLY ROSE (Jack) | 2 | .15 | .10 | | 25 | .10 |
| Tall, early, rich rose and very much worth while | 10 | .60 | .40 | .25 | 100 | .30 |
| EARLY DAWN (Briggs) | 2 | .12 | 3- .10 | | 50 | .10 |
| A very early tall variety of rich geranium pink. Immense spikes and very large florets | 10 | .50 | .25 | .15 | 100 | .20 |
| EARLY PEACH (Pruitt) | 2 | .12 | 3- .10 | | 25 | .10 |
| Rare shade of peach red | 10 | .50 | .30 | .20 | | |
| EDELWEISS (Pfitzer) | 1 | 10.00 | 7.00 | 5.00 | 1 | 1.00 |
| The newest of Pfitzer's great whites and claimed to be largest and most magnificent of all. It looked very good this our first season of growing | | | | | | |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

| Variety | Per | Large | Medium | Small | Per | Bulblets |
|--|---------|-------------|-------------|------------|-----------|-------------|
| EDITH ROBSON (Brown) Soft salmon with rich blotch | 2 10 | .12 .50 | 3- .25 | .10 | 25 | .10 |
| E. J. ROSS (Toon) Very tall jasper red with carmine throat blotch. Twelve to fifteen open florets, well placed | 1 | 1.00 | .60 | .40 | 3 | .25 |
| EMILE AUBRUN (Lemoine) A smoky bronze of merit | 2 10 | .12 .50 | 3- .25 | .10 | 30 | .10 |
| EUIDES (Errey) Large ivory white and winner of many awards | 1 10 | .15 1.20 | .10 .80 | .60 | 10 100 | .10 .80 |
| EXCELL (Both) A clean, bright, strong rose pink of breath-taking beauty. Clear white blotch in throat. Awarded championship vase twice in Australia | 1 | 2.50 | 1.50 | 1.00 | 1 | .25 |
| EXCELLENCE (Kunderd) A tall bright red with large florets | 2 10 | .12 .50 | 3- .25 | .10 | 50 | .10 |
| FLAMING METEOR (Mitsch) An immense flashing red, a prize winner. | 2 10 | .15 .60 | .10 .30 | | 20 | .10 |
| FLAMINGO (Christ) Tall rose pink with white throat | 1 | .75 | .50 | .30 | 3 | .20 |
| FRANK J. McCOY (Briggs) A splendid, tall exhibition pink of great merit. This variety has many times won grand championship award at many shows. | 2 10 | .12 .50 | 3- .30 | .10 | 20 | .10 |
| FRAU DR. HANIEL (Frietsch) A brilliant cherry red, with large florets and much merit. | 1 10 | .20 1.60 | .15 1.20 | .10 .80 | 10 | .20 |
| GABRIEL (Errey) A large salmon pink, heavily flecked. Many open | 1 10 | .10 .80 | 2- .50 | .15 | 15 | .10 |
| FAIREST PEARL (Kunderd) A cream white, which opens ten to twelve florets of medium size on a straight, strong spike. Flowers hold condition well. A prize winner | 2 10 | .15 .60 | .10 .40 | .30 | 12 100 | .10 .60 |
| FLORA FARMER (Quackenbush) A new variety with cream white and brighter pure pink edges. Large florets well open, very attractive | 1 | 2.50 | 1.50 | 1.00 | 1 10 | .25 2.00 |
| GERTRUDE SWENSON (Swenson) A tall, exhibition lavender of wonderful placement with many open | 1 10 | .15 1.20 | .10 .80 | .60 | 12 100 | .15 .80 |
| GIANT NYMPH (Coleman) A very splendid light pink | 2 10 | .12 .50 | 3- .25 | .10 | 100 | .10 |
| GOLDEN CHIMES (Ellis) Large, highly ruffled light yellow | 2 10 | .12 .50 | 3- .30 | .10 | 15 | .10 |
| GOLDEN CUP (Palmer) Large, very deep yellow | 2 10 | .12 .50 | 3- .25 | .10 | 35 | .10 |
| GOLDEN DREAM (Groff) Very tall yellow | 2 10 | .12 .50 | 3- .25 | .10 | 100 | .10 |
| GOLDEN FLAME (Kingsley) Tall orange salmon | 1 10 | .10 .80 | 2- .60 | .15 | 15 | .10 |

"THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS"

| Variety | Per | Large | Medium | Small | Per | Bulblets |
|---|-----|-------|--------|--------|-----|----------|
| GOLDEN LANCER (Heberling) | 2 | .15 | .10 | 3- .10 | 20 | .10 |
| A rich yellow of good size and substance. Many times a prize winner | 10 | .60 | .40 | .25 | 100 | .40 |
| GRAND SLAM (Sal.) | 2 | .12 | 3- .10 | | 30 | .10 |
| A large highly ruffled light orange | 10 | .50 | .30 | .20 | 100 | .20 |
| GREEN LIGHT (Pfitzer) | 1 | .20 | .12 | | 15 | .25 |
| New white, buds of greenish cast | 10 | 1.60 | 1.00 | | 100 | 1.20 |
| HARRY PERIAM (Both) | 1 | .50 | .30 | .20 | 5 | .25 |
| An exhibition and commercial variety of a beautiful rosy salmon pink, and cream throat | | | | | 12 | .50 |
| HECTOR (Palmer) | 2 | .15 | | | 15 | .10 |
| An immense salmon scarlet variety. Five to six large blooms open at once. A ruffled variety | 10 | .60 | | | | |
| HERITAGE (Ristow) | 1 | .10 | | | 12 | .12 |
| A very large, clear pink with light throat. A very outstanding variety for us this season | 10 | .80 | | | | |
| HINEMOA (Doney) | 2 | .15 | .10 | | 12 | .10 |
| Large, rich rose red with yellow blotch | 10 | .60 | .40 | | | |
| IRENE (Mair) | 2 | .12 | 3- .10 | | 20 | .10 |
| Tall salmon rose. Very beautiful | 10 | .50 | .30 | | | |
| IRAK (Mitsch) | 1 | .15 | .10 | | 10 | .15 |
| A silver-gray sport of Bagdad. Tall and outstanding | 10 | 1.20 | .80 | .60 | 100 | .60 |
| ISOLA BELLA (Pfitzer) | 1 | .12 | 2- .15 | | 10 | .15 |
| A large new ruffled Catteya pink | 10 | 1.00 | .60 | .25 | | |
| JOERG'S WHITE (Joerg) | 2 | .12 | 3- .10 | | 100 | .40 |
| A popular white with slight throat marking | 10 | .50 | .30 | | 100 | .40 |
| JOSEPH HAYDN (Pfitzer) | 1 | .50 | .25 | .15 | 3 | .15 |
| Large heliotrope violet. Excellent exhibition variety | 10 | 4.00 | 2.00 | 1.25 | | |
| J. S. BACH (Pfitzer) | 2 | .15 | .10 | | 15 | .15 |
| An immense salmon orange of much merit. Early | 10 | .60 | .40 | .25 | 100 | .50 |
| JUBILEE (Kemp) | 2 | .12 | 3- .10 | | 20 | .10 |
| A very large lavender pink of merit | 10 | .50 | .30 | .20 | 100 | .25 |
| KASSEL (Pfitzer) | 2 | .15 | .10 | | 15 | .10 |
| A good spike with immense flaming red florets. Very good | 10 | .60 | .40 | .25 | 100 | .40 |
| KING ARTHUR (Arenius) | 2 | .12 | .50 | | 20 | .15 |
| An excellent large ruffled lavender | 10 | .50 | .30 | | 100 | .25 |
| LA FIESTA (Sal.) | 1 | .15 | .10 | | 10 | .15 |
| A tall, graceful spike of orange bronze. Six open | 10 | 1.20 | .80 | | 100 | .35 |
| LA PALOMA (Dus.) | 2 | .12 | 3- .10 | | 40 | .10 |
| A tall rich orange. Very popular | 10 | .50 | .25 | .15 | 100 | .20 |
| LIBELLE (Pfitzer) | 2 | .12 | 3- .10 | | 20 | .10 |
| Light violet blue | 10 | .50 | .25 | | 100 | .30 |
| LIGHTS OF GOLD (Horn.) | 2 | .12 | 3- .10 | | 50 | .10 |
| A grandly ruffled light salmon pink | 10 | .50 | .25 | .15 | | |
| Yellow throat. Early | | | | | | |
| LONDONDERRY (Christ) | 2 | .12 | 3- .10 | | 25 | .10 |
| An immense bronzy orange. A late variety with many florets open. Very good. | 10 | .50 | .30 | .20 | 100 | .25 |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

| Variety | Per | Large | Medium | Small | Per | Bulblets |
|---|-----|-------|--------|-------|----------------------|----------|
| LOUIS D'OR (Pfitzer) | 2 | .15 | .10 | | 10 | .10 |
| Early bright orange and yellow | 10 | .60 | .40 | .25 | 100 | .60 |
| LOYALTY (Austin) | 2 | .12 | 3- .10 | | 25 | .10 |
| Deep, rich yellow, highly ruffled | 10 | .50 | .25 | .15 | 100 | .20 |
| LUCIFER (Errey) | 2 | .12 | 3- .10 | | 20 | .10 |
| A tall bright orange with many open. A splendid exhibition variety | 10 | .50 | .30 | | 100 | .25 |
| MAC (Both) | 1 | .25 | .20 | .15 | 10 | .20 |
| A very large orange scarlet and a good exhibition variety | 10 | 2.00 | 1.60 | 1.20 | | |
| MAC JR., I | 1 | 1.25 | .75 | .50 | 2 | .25 |
| A large exhibition spike of light salmon pink | | | | | | |
| MAC JR., II | 1 | 1.25 | .75 | .50 | 2 | .25 |
| A large exhibition variety with 24 buds and large florets. Mauve with cream center | | | | | | |
| MAJOR EDW. BOWES (Stewart) | 1 | .12 | 2- .15 | | 12 | .10 |
| A massive plant with tall spike of bittersweet pink florets. Very good | 10 | 1.00 | .60 | | 100 | .60 |
| MANOAH (Australia) | 1 | .25 | .20 | .15 | 12 | .25 |
| A very excellent clear lavender with harmonizing rose blotch in throat. Straight spike with many open | 10 | 2.00 | 1.60 | 1.20 | 100 | 1.50 |
| MAID OF ORLEANS (Pfitzer) | 2 | .12 | 3- .10 | | 50 | .10 |
| A grand large white with cream throat. Tall, straight spike and in all respects outstanding | 10 | .50 | .25 | .15 | 100 | .20 |
| MARGARET BEATON (Twomey) | 1 | 1.00 | .60 | .40 | 2 | .25 |
| A very large white with orange scarlet blotch | | | | | 10 | 1.00 |
| MARGARET FULTON | 2 | .12 | 3- .10 | | 50 | .10 |
| A very splendid early salmon pink. You will like it | 10 | .50 | .25 | .15 | | |
| MARGARET PETER (Errey) | 2 | .12 | 3- .10 | | 35 | .10 |
| An early, blotched white, flushed with pink. Many open | 10 | .50 | .30 | .20 | | |
| MARMORA (Errey) | 2 | .12 | 3- .10 | | 50 | .10 |
| An immense smoky gray. Prize winner | 10 | .50 | .25 | .15 | | |
| MARNIA (Kemp) | 2 | .12 | 3- .10 | | 50 | .10 |
| A rich brilliant orange, worth while | 10 | .50 | .25 | .15 | | |
| MAROCCO (Pfitzer) | 2 | .12 | 3- .10 | | 35 | .10 |
| A very, very dark red variety. Very unusual | 10 | .50 | .25 | .15 | | |
| MASTER MYRON (Krueger) | 1 | 2.00 | 1.50 | 1.00 | no bulblets for sale | |
| An immense rich red with long flower head and many open. Full description on Page One | | | | | | |
| MATTERHORN (Pfitzer) | 1 | .80 | .60 | .50 | 2 | .20 |
| New pure white with touch of cream in throat. Large florets on a tall spike | | | | | | |
| MAUNGA (Burns) | 1 | .15 | .10 | | 10 | .15 |
| A pure white of great size and substance. Produces the largest florets probably of any white to date | 10 | 1.20 | .80 | .60 | | |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

| Variety | Per | Large | Medium | Small | Per | Bulblets |
|--|-----|-------|--------|--------|-----|----------|
| MAX REGER (Pfitzer) | 1 | .10 | 2- .15 | | 15 | .10 |
| Light lavender blue with darker throat markings. A strong grower and good producer. We regard it as probably the best of the newer blues. A grand spike and flower | 10 | .80 | .60 | .40 | 100 | .40 |
| MAYFLOWER (Pfitzer) | 1 | .20 | .15 | .10 | 12 | .15 |
| A sparkling, frosty flame color. A very striking and beautiful variety | 10 | 1.60 | 1.20 | .80 | 100 | .60 |
| MEERSCHAUM (Pfitzer) | 1 | .50 | .30 | .20 | 6 | .25 |
| A new orange red with yellow throat | 10 | 4.00 | 2.40 | 1.60 | | |
| MIBLOOM (Kunderd) | 2 | .12 | 3- .10 | | 50 | .10 |
| White tinted pink with scarlet blotch | 10 | .50 | .25 | .15 | | |
| MILDRED LOUISE (Went.) | 2 | .12 | 3- .10 | | 35 | .10 |
| A large grand strawberry pink | 10 | .50 | .25 | .15 | | |
| MILFORD (Rides) | 2 | .15 | .10 | | 15 | .10 |
| A large clear light blue. Many open | 10 | .60 | .40 | .30 | | |
| MILLIE PARKS (N. Z.) | 1 | .25 | .12 | 2- .15 | 10 | .15 |
| A shrimp pink variety from N. Z. | 10 | 2.00 | 1.00 | .60 | | |
| MINUET (Coleman) | 2 | .12 | 3- .10 | | 50 | .10 |
| The best standard lavender | 10 | .50 | .25 | .15 | | |
| MISS BLOOMINGTON (Kunderd) | 2 | .12 | 3- .10 | | 40 | .10 |
| A very splendid tall clear yellow. Quite early | 10 | .50 | .30 | | | |
| MISS GREELEY (Briggs) | 2 | .12 | 3- .10 | | 25 | .10 |
| A very good early pink | 10 | .50 | .30 | .15 | | |
| MISS NEW ZEALAND (N. Z.) | 1 | .15 | .10 | 2- .15 | 10 | .10 |
| A giant variety of shrimp pink Without a peer when well grown | 10 | 1.20 | .80 | .60 | 100 | .60 |
| EXHIBITION MIXED | 10 | .50 | .25 | | | |
| A good assortment of colors selected from the large exhibition varieties. A really high class mixture | 100 | 3.00 | 2.00 | | | |
| MORAVIAN | 2 | .12 | 3- .10 | | 35 | .10 |
| An early lavender | 10 | .50 | .30 | | | |
| MOTHER MACHREE (Stevens) | 2 | .12 | 3- .10 | | 20 | .10 |
| A beautiful golden smoky. Introduced at \$100.00 per bulb | 10 | .50 | .30 | .20 | 100 | .25 |
| MRS. E. J. HEATON (Heaton) | 2 | .12 | 3- .10 | | 35 | .10 |
| Large glowing salmon with clear throat. Very good | 10 | .50 | .25 | .15 | | |
| MRS. E. J. TOON (Toon) | 1 | .25 | .10 | 2- .15 | 10 | .25 |
| A pure white, large and of much merit | 10 | 2.00 | .80 | .60 | 100 | 2.00 |
| MRS. LEON DOUGLAS (D) | 2 | .12 | 3- .10 | | 35 | .10 |
| An immense flame pink | 10 | .50 | .25 | .15 | | |
| MRS. S. A. ERREY (Errey) | 2 | .12 | 3- .10 | | 35 | .10 |
| A very large orange variety and many times a prize winner | 10 | .50 | .25 | .15 | | |
| MR. VAN TIENHOVEN (Europe) | 1 | .15 | .10 | 2- .15 | 15 | .15 |
| A very large scarlet. One of the best for exhibition | 10 | 1.20 | .80 | .60 | 100 | .60 |
| MY CREOLE BELLE | 2 | .12 | 3- .10 | | 50 | .10 |
| A very good early pink | 10 | .50 | .25 | .15 | | |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

| Variety | Per | Large | Medium | Small | Per | Bulblets |
|--|-----|-------|--------|--------|-----|----------|
| NEW ERA (Ellis) | 1 | .20 | 2- .25 | 2- .15 | 15 | .25 |
| A grand fluted and ruffled pink of outstanding merit | 10 | 1.60 | 1.00 | .60 | | |
| OLIVE MARIE BROWN (I. H. Farms) | 2 | .12 | 3- .10 | | 35 | .10 |
| A small decorative of blended yellow and bronze. Very good | 10 | .50 | .25 | .15 | 100 | .20 |
| ORANGE BUTTERFLY (Sal.) | 2 | .12 | 3- .10 | | 35 | .10 |
| A glowing bronzy prim. Best in its color class | 10 | .50 | .30 | .20 | | |
| ORANGE PRINCESS (DeGroot) | 2 | .12 | 3- .10 | | 50 | .10 |
| A bright and brilliant orange. Very flashy | 10 | .50 | .25 | .15 | | |
| OUR SELECTION (Ball) | 2 | .12 | 3- .10 | | 35 | .10 |
| Large smoky salmon with red and yellow markings. A prize winner | 10 | .50 | .25 | .15 | | |
| PARADISE (Pruitt) | 2 | .12 | 3- .10 | | 30 | .10 |
| Tall spike of apricot buff | 10 | .50 | .25 | .15 | | |
| PAUL GRAMPEL (Pfitzer) | 1 | .50 | .25 | .15 | 5 | .25 |
| Imported brilliant scarlet | 10 | 4.00 | 2.00 | 1.20 | | |
| PEGGY LOU (Wilson-Evans) | 1 | .25 | .15 | 2- .10 | 25 | .25 |
| Shrimp pink with a deeper tint of rose. Long flower head and very large florets. An outstanding exhibition variety | 10 | 2.00 | 1.20 | .40 | | |
| PELEGRINA (Pfitzer) | 2 | .12 | 3- .10 | | 35 | .10 |
| A deep violet blue. Very good | 10 | .50 | .25 | .15 | | |
| PENSACOLA (Christ) | 2 | .15 | 3- .10 | | 20 | .15 |
| Very attractive scarlet red | 10 | .60 | .30 | .20 | | |
| PHYLLIS McQUISTON (Stewart) | 2 | .12 | 3- .10 | | 35 | .10 |
| Very large shrimp pink of very clear color. Very outstanding | 10 | .50 | .25 | .15 | 100 | .25 |
| PICARDY (Palmer) | 2 | .10 | 3- .10 | | 100 | .15 |
| Very large soft shrimp pink. Always the prize winner | 10 | .40 | .25 | .15 | | |
| PIRATE (Palmer) | 2 | .12 | 3- .10 | | 25 | .10 |
| A very tall pomegranite purple. Outstanding | 10 | .50 | .25 | .15 | 100 | .30 |
| POLAR ICE (Pfitzer) | 2 | .12 | 3- .10 | | 20 | .10 |
| A very large early pure white. Excellent. | 10 | .50 | .30 | .20 | 100 | .25 |
| PRAIRIE GOLD (Cor.) | 1 | .10 | 2- .10 | 3- .10 | 15 | .10 |
| A very bronzy yellow | 10 | .80 | .40 | .25 | | |
| PREDOMINATOR (Kunderd) | 2 | .12 | 3- .10 | | 20 | .10 |
| A tall, prize-winning salmon scarlet | 10 | .50 | .25 | .15 | | |
| PRIDE OF PORTLAND (Ellis) | 2 | .12 | 3- .10 | | 20 | .10 |
| A grand, vivid pink, tall and strong | 10 | .50 | .30 | .20 | | |
| PURE GOLD (Deh.) | 1 | .10 | 2- .10 | | 15 | .10 |
| A tall pure yellow | 10 | .80 | .40 | .25 | | |
| PURITY (Christ) | 1 | .20 | .10 | 2- .15 | 10 | .20 |
| A very graceful, tall white. Splendid placement | 10 | 1.60 | .80 | .50 | | |
| PURPLE VICTORY (Gilrey) | 2 | .12 | 3- .10 | | 20 | .10 |
| An excellent purple. Outstanding | 10 | .50 | .30 | .20 | 100 | .35 |
| QUEEN HELEN II | 2 | .12 | 3- .10 | | 25 | .10 |
| Light pink, good spike and flower. Six open. Strong grower | 10 | .50 | .25 | .15 | | |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

| Variety | Per | Large | Medium | Small | Per | Bulblets |
|--|-----|-------|--------|--------|-----|----------|
| RAMSEY McDONALD (Pfitzer) | 1 | .15 | .10 | 2- .15 | 12 | .15 |
| A new purple self-color of much merit. Tall spike and strong grower | 10 | 1.20 | .80 | .60 | 100 | 1.00 |
| RANGATIRA (Julyan) | 1 | 1.50 | 1.00 | .75 | 1 | .15 |
| A giant rich vermillion with throat of rich grey hue. Opens as many as 15 immense florets at one time | 10 | | | | 10 | 1.20 |
| RAPTURE (Palmer) | 2 | .12 | 3- .10 | | 50 | .10 |
| Tall light salmon. Good in color class | 10 | .50 | .25 | .15 | | |
| RAQUEL (Nitch) | 1 | .20 | .10 | 2- .15 | 10 | .20 |
| Large, tall cream with large throat markings. Makes outstanding spike | 10 | 1.60 | .80 | .60 | 100 | 1.00 |
| RAWHITI (Julyan) | 1 | .50 | .30 | .20 | 5 | .20 |
| Very large salmon pink. Many open | 10 | 4.00 | 2.40 | 1.60 | | |
| RAYSHEEN (Australia) | 1 | .15 | .10 | 2- .15 | 10 | .10 |
| A large blue of substance and merit. Clear color large florets | 10 | 1.20 | .80 | .60 | 100 | .80 |
| RECOVERY (Blake) | 2 | .12 | 3- .10 | | 35 | .10 |
| Tall salmon overlaid with red. An outstanding exhibition and commercial variety. | 10 | .50 | .25 | .15 | | |
| RED LORY (Errey) | 2 | .12 | 3- .10 | | 35 | .10 |
| Rich rose red on a tall, graceful spike. Many open | 10 | .50 | .25 | .15 | | |
| RED PHIPPS (Briggs) | 2 | .12 | 3- .10 | .15 | 35 | .10 |
| A tall flashing, sparkling red. Prize winner | 10 | .50 | .25 | .15 | | |
| REGENT (Palmer) | 1 | .50 | .30 | .20 | .5 | .15 |
| A tall, glowing scarlet with 20 or more buds and many open. Outstanding | 10 | 4.00 | 2.40 | 1.60 | 40 | 1.00 |
| REVERIE (Palmer) | 2 | .12 | 3- .10 | | 20 | .10 |
| Tall, light pink and cream and very beautiful | 10 | .50 | .25 | .15 | | |
| REWI FALLU (Fallu) | 2 | .25 | 2- .12 | 3- .10 | 15 | .10 |
| A giant Australian red of good substance, size and quality. Outstanding | 10 | 1.00 | .50 | .25 | | |
| RIMA (Mitsch) | 1 | .40 | .25 | .15 | 10 | .30 |
| A new pale lilac and rose variety of much merit | 10 | 3.20 | 2.00 | 1.20 | | |
| ROBERT THE FIRST (Wilkus) | 1 | .15 | .10 | | 10 | .15 |
| A huge spike, with eight to ten rose-purple florets open | | | | | | |
| RONA (Julyan) | 1 | 1.25 | .75 | | 2 | .25 |
| A rich cream with plum blotch in throat. Very large type similar to Miss New Zealand. Great size and substance. | | | | | | |
| ROSALIE (Australia) | 1 | .20 | .10 | 2- .15 | 10 | .15 |
| Cream throat bordered with rose red. A strong, straight spike with eight to ten florets open. Strong grower. We like it and advise a trial | 10 | 1.60 | .80 | .60 | | |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

| Variety | Per | No. 1 | No. 2 | No. 3 | No. 4 | No. 5 | No. 6 | Per | Bulblets |
|--|-----|-------|-------|-------|-------|-------|-------|------|----------|
| RUDOLPH SERKIN (Pfitzer) | | | 1 | .20 | | .12 | 2- | .15 | 10 |
| A wonderful dark pansy blue, great size, form and substance. The best in this color and a grand flower | | 10 | | 1.60 | | 1.00 | | .60 | 100 |
| SALBACH'S ORCHID (Sal.) | | | 2 | .12 | 3- | .10 | | | 40 |
| A very good lavender pink | | 10 | | .50 | | .25 | | .15 | |
| SALBACH'S PINK (Sal.) | | | 2 | .12 | 3- | .10 | | | 40 |
| A worth while large geranium pink | | 10 | | .50 | | .25 | | .15 | |
| SARASATE (Pfitzer) | | | 1 | .50 | | .30 | | .20 | 5 |
| A new smokey red | | 10 | | 4.00 | | 2.40 | | 1.60 | |
| SEIGFRIED (Mitsch) | | | 1 | .20 | | .15 | | .10 | 10 |
| A graceful spike of rather small florets but many well-arranged open flowers. Rose pink with white throat blotch | | 10 | | 1.60 | | 1.20 | | .80 | |
| SEÑORITA (Sal.) | | | 2 | .12 | 3- | .10 | | | 35 |
| A large warm orange of heavy substance with carmine feather. Good | | 10 | | .50 | | .25 | | .15 | |
| SHIRLEY TEMPLE (Pruitt) | | | 1 | .10 | 2- | .12 | 3- | .10 | 25 |
| A large ruffled cream variety of heavy substance | | 10 | | .80 | | .50 | | .25 | |
| SMILING MAESTRO (Christ) | | | 2 | .15 | 3- | .10 | | | 20 |
| Large type with very large salmon rose florets. Very good | | 10 | | .60 | | .30 | | | |
| SNOW PRINCESS (Pfitzer) | | | 1 | .50 | | .25 | | .15 | 4 |
| This is Pfitzer's super-white. Most outstanding | | 10 | | 4.00 | | 2.00 | | 1.20 | 25 |
| SOMMERKLEID (Pfitzer) | | | 1 | .50 | | .30 | | .20 | 5 |
| A large salmon pink with six large open florets | | | | | | | | | |
| SONATINE (Pfitzer) | | | 2 | .12 | 3- | .10 | | | 35 |
| A tall early pink | | 10 | | .50 | | .25 | | | |
| SOUTHERN CROSS (Whitely) | | | 2 | .12 | 3- | .10 | | | 35 |
| Very tall, rich red. Very heavy substance | | 10 | | .50 | | .25 | | .15 | |
| STAR OF BETHLEHEM (Pfitzer) | | | 2 | .15 | | .10 | | | 20 |
| A large pure white and winner of many awards | | 10 | | .60 | | .40 | | .25 | |
| SUCCESS (Stewart) | | | 1 | 1.00 | | .60 | | .30 | 3 |
| A large flowering white of merit | | | | | | | | | |
| SWEETHEART (Prestgard) | | | 2 | .12 | 3- | .10 | | | 50 |
| A lovely decorative, white with pink edges | | 10 | | .50 | | .25 | | .15 | |
| TAIAROA (Miller, N. Z.) | | | 2 | .15 | | .10 | | | 20 |
| A large salmon pink flecked with slate. Worth while | | 10 | | .60 | | .40 | | .25 | |
| TAKINA (Burns) | | | 1 | .10 | 2- | .12 | | | 15 |
| A giant N. Z. variety. Rosaline purple, flecked darker | | 10 | | .80 | | .50 | | .25 | |
| THE BOUNTY (Nitch) | | | 1 | .20 | | .15 | | .10 | 15 |
| A new dark red of merit | | 10 | | 1.60 | | 1.20 | | .80 | |
| THE MOOR (Crow) | | | 2 | .12 | 3- | .10 | | | 25 |
| A splendid deep rose red variety | | 10 | | .50 | | .25 | | .15 | |
| TIP TOP (Pfitzer) | | | 2 | .15 | | .10 | | | 20 |
| One of the world's best. A large scarlet | | 10 | | .60 | | .40 | | .25 | 100 |
| TOBERSUN (Austin) | | | 2 | .12 | 3- | .10 | | | 35 |
| A tall rich yellow | | 10 | | .50 | | .30 | | .20 | |

"THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS"

| Variety | Per | Large | Medium | Small | Per | Bulblets |
|--|-----|-------|--------|--------|-----|----------|
| TOKEN (Crow-Pappas) | 2 | .15 | .10 | | 25 | .10 |
| A tall flame salmon, clear yellow throat. A good commercial and well worth growing | 10 | .60 | .40 | .25 | | |
| TRAUMERI (Pfitzer) | 1 | .12 | 2- .15 | 2- .10 | 15 | .10 |
| A very large new light lavender | 10 | 1.00 | .60 | .40 | 100 | .50 |
| TREVONIAN (Horn) | 2 | .12 | 3- .10 | | 25 | .10 |
| A giant plant with many red and white florets open. Unusual and outstandingly good | 10 | .50 | .30 | .20 | | |
| TUNIA'S BLUE (Both) | 1 | .75 | .50 | .40 | 5 | .40 |
| A medium blue of outstanding merit. A show flower | 10 | 6.00 | 4.00 | 3.20 | | |
| TUNIA'S TRIUMPH (Both) | 1 | 1.00 | .50 | .30 | 5 | .50 |
| A giant orange scarlet. Winner of many awards | 10 | 8.00 | 4.00 | 2.40 | | |
| VAGABOND PRINCE (Palmer) | 2 | .15 | .10 | 3- .10 | 25 | .10 |
| A very large smoky variety with ten to twelve open. Excellent | 10 | .60 | .40 | .25 | 100 | .30 |
| VEILCHENBLAU (Pfitzer) | 2 | .12 | 3- .10 | | 15 | .10 |
| A very rich violet blue. A good variety | 10 | .50 | .30 | .20 | | |
| VREDENBURGH (Pfitzer) | 1 | 1.00 | .50 | .30 | 3 | .25 |
| Pfitzer claims it to be one of his largest and best whites. It has quality | 10 | 8.00 | 4.00 | 2.40 | | |
| WALK OVER (Pfitzer) | 1 | .75 | .50 | .30 | 5 | .25 |
| Large clear scarlet. Rated in Holland as the best mid-early gladiolus. A sturdy plant, good producer | 10 | 6.00 | 4.00 | 2.40 | | 1.00 |
| WARATAH (Errey) | 2 | .15 | .10 | | 15 | .10 |
| A brilliant orange scarlet. A good variety and very striking | 10 | .60 | .40 | .30 | | |
| WASAGA (Palmer) | 2 | .12 | 3- .10 | | 50 | .10 |
| A clear glowing buff, highly ruffled | 10 | .50 | .25 | .15 | | |
| Very good | | | | | | |
| W. H. PHIPPS (Diener) | 2 | .12 | 3- .10 | | 20 | .10 |
| The king of exhibition pinks. Very large and tall; LaFrance pink | 10 | .50 | .30 | | | |
| WHITE ORCHID (Purple) | 2 | .12 | 3- .10 | | 35 | .10 |
| A very early white. A creamy white of good substance with heavy ruffling. A very beautiful decorative variety of outstanding merit. You will love it | 10 | .50 | .30 | .20 | 100 | .20 |
| WHITE TRIUMPHATOR (Salmon) | 1 | .10 | 2- .15 | | 10 | .15 |
| A very large pure white. Tall, strong spike with long flower head and many large pure-white florets open at once | 10 | .80 | .60 | | | |
| WINALL (Both) | 1 | 1.00 | .60 | .30 | 2 | .20 |
| Tall exhibition variety of violet blue and mauve. Good grower and propagator and blooms best from large bulbs | | | | | 10 | .80 |
| WINGS OF JOY (Christ) | 1 | .10 | 2- .15 | | 10 | .10 |
| A light pink, similar to W. H. Phipps. Very good | 10 | .80 | .60 | | | |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

| Variety | Per | Large | Medium | Small | Per | Bulblets |
|--|-----|-------|--------|-------|-----|----------|
| WURTEMBERGIA (Pfitzer) | 2 | .12 | 3- .10 | | 20 | .10 |
| A very large red with cream throat | 10 | .50 | .30 | .20 | | |
| Very good | | | | | | |
| ZUNI (Mitsch) | 1 | .30 | .20 | .10 | 10 | .25 |
| A large silvery rose variety with much promise | 10 | 2.40 | 1.40 | .80 | | |
| ZAUBERFLOTE (Pfitzer) | 1 | .15 | .10 | | 10 | .15 |
| Peach rose with a splash of red in throat. A very clear, rich color with seven or eight large florets open at once | 10 | 1.20 | .80 | | | |

WHOLESALE PRICES

CHARGES COLLECT (F. O. B. Easton)

Twenty-five or more bulbs of same size and variety may be purchased at the 100 rate. Two hundred fifty or more at the 1,000 rate.

If sold out of size ordered, will send size smaller, adding more bulbs to make full value unless you instruct to the contrary. These prices are F. O. B. Easton. (You pay the carrying charge.)

| Variety | Per | No. 1 | No. 2 | No. 3 | No. 4 | No. 5 | No. 6 | Per | Bulblets |
|-----------------------|------|---------|---------|---------|---------|-------|-------|------|----------|
| AIDA | 100 | \$ 2.40 | \$ 1.80 | \$ 1.40 | \$ 1.20 | \$ | \$ | Qt. | \$ 2.40 |
| ALBATROS | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | .60 | Qt. | 2.40 |
| " | 1000 | 16.00 | 14.00 | 10.00 | 8.00 | 6.00 | 4.80 | | |
| AMADOR | 100 | 2.40 | 1.80 | 1.40 | 1.20 | 1.00 | | Qt. | 3.00 |
| " | 1000 | 19.20 | 15.00 | 11.20 | | | | | |
| AVE MARIA | 100 | 2.00 | 1.40 | 1.00 | .80 | .60 | | Qt. | 2.00 |
| " " | 1000 | | 12.00 | 9.00 | | | | | |
| BAGDAD | 100 | 2.00 | 1.40 | 1.00 | .80 | .60 | .40 | Qt. | 1.50 |
| " " | 1000 | 16.00 | 11.20 | 8.00 | 6.40 | 4.80 | 3.20 | | |
| BEACON | 100 | 5.00 | 4.00 | 3.20 | 2.40 | | | 1000 | 2.00 |
| BEAUTIFUL OHIO | 100 | 15.00 | 12.00 | 10.00 | 8.00 | 7.00 | | 1000 | 12.00 |
| BERTY SNOW | 100 | | 1.40 | 1.00 | .80 | .60 | | Qt. | 1.50 |
| " " | 1000 | | 11.00 | 8.00 | | | | | |
| BETSY BOB UP | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | .60 | Qt. | 2.60 |
| " " | 1000 | 16.00 | 12.80 | 9.60 | 8.00 | 6.40 | 5.00 | | |
| BETTY CO-ED | 100 | 2.00 | 1.40 | 1.20 | 1.00 | .80 | .60 | Qt. | 1.25 |
| " " | 1000 | 16.00 | 12.00 | 9.60 | 8.00 | 6.00 | 4.80 | | |
| BETTY NUTHALL | 100 | 2.00 | 1.40 | 1.00 | .80 | .60 | .50 | Qt. | 1.25 |
| " " | 1000 | 16.00 | 12.00 | 10.00 | 7.00 | 5.00 | 4.00 | | |
| BILL SOWDEN | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 2.50 |
| " " | 1000 | 18.00 | 14.00 | 10.00 | 8.00 | 6.00 | | | |
| BIT O' HEAVEN | 100 | 6.00 | 5.00 | 4.00 | 3.20 | 2.60 | | Qt. | 10.00 |
| BLEEDING HEART | 100 | 2.20 | 1.80 | 1.40 | 1.20 | 1.00 | .80 | Qt. | 2.40 |
| " " | 1000 | 18.00 | 15.00 | 12.00 | 10.00 | 8.00 | 6.00 | | |
| BLUE ADMIRAL | 100 | 2.40 | 2.00 | 1.60 | 1.20 | | | Qt. | 3.40 |
| BLUE DANUBE | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 2.40 |
| " " | 1000 | | 16.00 | 14.00 | 11.00 | 8.00 | | | |
| BOB WHITE | 100 | 2.40 | 2.00 | 1.60 | | | | Qt. | 3.60 |
| BRIGHTSIDE | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.00 |
| " " | 1000 | 20.00 | 16.00 | 13.00 | 10.00 | 8.00 | | | |
| CADILLAC | 100 | 3.00 | 2.40 | 2.00 | | | | Qt. | 4.00 |
| CANBERRA | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 2.40 |
| CARA MIA | 100 | 1.80 | 1.40 | 1.00 | .80 | .60 | | Qt. | 1.25 |
| " " | 1000 | 15.00 | 12.00 | 10.00 | 6.00 | | | | |

"THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS"

| Variety | Per | No. 1 | No. 2 | No. 3 | No. 4 | No. 5 | No. 6 | Per | Bulblets |
|-------------------|------|-------|-------|-------|-------|-------|-------|------|----------|
| CHAS. DICKENS | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 2.50 |
| ” ” | 1000 | 16.00 | 13.00 | 10.00 | 8.00 | 6.00 | | | |
| CHRISTABEL | 100 | 3.00 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | Qt. | 3.00 |
| ” | 1000 | 24.00 | 20.00 | 16.00 | 12.00 | 10.00 | | | |
| COMMANDER KOEHL | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.20 |
| CORONATION | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 2.00 |
| ” | 1000 | | 13.00 | 10.00 | 8.00 | 6.40 | | | |
| CREVE COUER | 100 | 4.00 | 3.20 | 2.60 | 2.00 | 1.60 | | Qt. | 12.00 |
| DANNY BOY | 100 | 4.00 | 3.20 | 2.60 | 2.00 | 1.60 | | 1000 | 5.00 |
| DEBONAIR | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 2.00 |
| DR. DURR | 100 | 2.00 | 1.60 | 1.20 | 1.00 | | | Qt. | 3.00 |
| DR. F. E. BENNETT | 100 | 2.00 | 1.60 | 1.20 | 1.00 | | | Qt. | 2.40 |
| DREAM O’ BEAUTY | 100 | 2.40 | 1.80 | 1.40 | 1.20 | 1.00 | | Qt. | 3.00 |
| DUNA | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 1.25 |
| ” | 1000 | 16.00 | 13.00 | 10.00 | 8.00 | 6.40 | | | |
| EARLY DAWN | 100 | 2.00 | 1.40 | 1.00 | .80 | .60 | | Qt. | 1.25 |
| EARLY ROSE | 100 | 3.00 | 2.40 | 2.00 | 1.60 | 1.20 | | Qt. | 3.80 |
| EDITH ROBSON | 100 | 2.00 | 1.60 | | | | | Qt. | 2.60 |
| ” ” | 1000 | 16.00 | 13.00 | | | | | | |
| EMILE AUBRUN | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 2 40 |
| EXCELLENCE | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 1.40 |
| ” | 1000 | 16.00 | 13.00 | 10.00 | 8.00 | 6.40 | | | |
| FAIREST PEARL | 100 | 4.00 | 3.00 | 2.40 | | | | Qt. | 5.00 |
| FLAMING METEOR | 100 | 3.00 | 2.40 | 2.00 | | | | Qt. | 4.40 |
| FRANK J. McCOY | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 2.60 |
| ” ” | 1000 | 20.00 | 16.00 | 13.00 | 10.00 | 8.00 | | | |
| GERTRUDE SWENSON | 100 | 6.00 | 4.50 | 3.80 | | | | Qt. | 5.00 |
| GIANT NYMPH | 100 | 1.60 | 1.20 | 1.00 | .80 | | | Qt. | 1.00 |
| ” ” | 1000 | 13.00 | 10.00 | 8.00 | 6.00 | | | | |
| GOLD EAGLE | 100 | 1.60 | 1.20 | 1.00 | .80 | | | Qt. | 1.00 |
| ” ” | 1000 | 12.00 | 10.00 | 8.00 | 6.00 | | | | |
| GOLDEN CHIMES | 100 | 3.00 | 2.40 | 2.00 | 1.60 | | | Qt. | 4.00 |
| ” ” | 1000 | | 20.00 | 16.00 | 13.00 | | | | |
| GOLDEN CUP | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 1.50 |
| ” ” | 1000 | | 12.00 | 10.00 | 8.00 | 6.00 | | | |
| GOLDEN DREAM | 100 | 1.60 | 1.20 | 1.00 | | | | Qt. | 1.25 |
| ” ” | 1000 | | 10.00 | 8.00 | | | | | |
| GOLDEN LANCER | 100 | 3.00 | 2.40 | 2.00 | 1.60 | 1.20 | | Qt. | 4.00 |
| ” ” | 1000 | 24.00 | 20.00 | 16.00 | 12.00 | 9.00 | | | |
| GRAND SLAM | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.60 |
| ” ” | 1000 | 20.00 | 16.00 | 13.00 | 10.00 | 8.00 | | | |
| HINEMOA | 100 | 4.60 | 3.80 | 3.00 | 2.40 | 2.00 | | | |
| IRENE | 100 | 2.40 | 2.00 | 1.60 | | | | | |
| IRAK | 100 | 6.00 | 4.80 | 3.80 | 3.00 | 2.40 | | 1000 | 3.00 |
| JOS. S. BACH | 100 | 4.00 | 3.20 | 2.40 | 2.00 | 1.60 | | 1000 | 1.60 |
| JUBILEE | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.00 |
| ” | 1000 | | 18.00 | 14.00 | 10.00 | | | | |
| KASSEL | 100 | 4.00 | 3.20 | 2.60 | 2.00 | 1.60 | | Qt. | 4.00 |
| KING ARTHUR | 100 | 2.60 | 2.00 | 1.60 | 1.20 | | | Qt. | 4.00 |
| ” ” | 1000 | 22.00 | 18.00 | 14.00 | | | | | |
| LA FIESTA | 100 | 4.00 | 3.00 | 2.40 | | | | 1000 | 6.00 |
| LA PALOMA | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 1.60 |
| ” ” | 1000 | 16.00 | 13.00 | 10.00 | 8.00 | 6.40 | | | |
| LIGHTS OF GOLD | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 1.60 |
| ” ” | 1000 | 16.00 | 12.00 | 10.00 | 8.00 | 6.40 | | | |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

| Variety | Per | No. 1 | No. 2 | No. 3 | No. 4 | No. 5 | No. 6 | Per | Bulblets |
|-------------------|------|-------|-------|-------|-------|-------|-------|------|----------|
| LONDONDERRY | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 4.00 |
| LOYALTY | 100 | 2.00 | 1.60 | 1.20 | 1.00 | | | Qt. | 2.00 |
| LUCIFER | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.20 |
| ” ” | 1000 | 20.00 | 16.00 | 13.00 | 10.00 | | | | |
| MAID OF ORLEANS | 100 | 1.80 | 1.40 | 1.20 | 1.00 | .80 | | Qt. | 2.40 |
| ” ” | 1000 | 15.00 | 12.00 | 10.00 | 8.00 | 6.40 | | | |
| MARGARET FULTON | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 1.60 |
| ” ” | 1000 | 16.00 | 13.00 | 10.00 | 8.00 | 6.40 | | | |
| MARGARET PETER | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.60 |
| ” ” | 1000 | | 16.00 | 13.00 | 10.00 | | | | |
| MARMORA | 100 | 2.40 | 2.00 | 1.60 | 1.20 | | | Qt. | 2.40 |
| MARNIA | 100 | 1.60 | 1.20 | 1.00 | | | | Qt. | 1.25 |
| ” | 1000 | 13.00 | 10.00 | 8.00 | | | | | |
| MAROCCO | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 1.60 |
| ” | 1000 | 16.00 | 13.00 | 10.00 | 8.00 | 6.40 | | | |
| MAX REGER | 100 | 6.00 | 5.00 | 4.00 | 3.20 | 2.40 | | Qt. | 6.40 |
| MIBLOOM | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 1.60 |
| MILDRED LOUISE | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 3.00 |
| ” ” | 1000 | | 13.00 | 10.00 | 8.00 | 6.40 | | | |
| MILFORD | 100 | 4.00 | 3.00 | 2.40 | 12.0 | 1.60 | | 1000 | 1.80 |
| MINUET | 100 | 1.80 | 1.40 | 1.20 | 1.00 | .80 | | Qt. | 2.60 |
| ” | 1000 | 15.00 | 12.00 | 10.00 | 8.00 | 6.40 | | | |
| MISS BLOOMINGTON | 100 | 2.40 | 2.00 | 1.60 | | | | Qt. | 2.40 |
| ” ” | 1000 | 20.00 | 16.00 | | | | | | |
| MISS GREELEY | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | 1000 | 1.00 |
| MISS NEW ZEALAND | 100 | 6.00 | 5.00 | 4.00 | 3.20 | 2.60 | | 1000 | 1.50 |
| MORAVIAN | 100 | 2.00 | 1.60 | 1.20 | | | | Qt. | 2.40 |
| MOTHER MACHREE | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.60 |
| ” ” | 1000 | 19.00 | 16.00 | 13.00 | 10.00 | 8.00 | | | |
| MRS. E. J. HEATON | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.00 |
| MRS. LEON DOUGLAS | 100 | 2.00 | 1.60 | 1.20 | | | | Qt. | 2.40 |
| MRS. S. A. ERREY | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 2.40 |
| MY CREOLE BELLE | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 2.40 |
| OLIVE MARIE BROWN | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.00 |
| ORANGE BUTTERFLY | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 3.40 |
| ” ” | 1000 | 16.00 | 13.00 | 10.00 | 8.00 | | | | |
| ORANGE PRINCESS | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.00 |
| ” ” | 1000 | | 16.00 | 13.00 | 10.00 | 8.00 | | | |
| ORANGE QUEEN | 100 | 1.60 | 1.20 | 1.00 | | | | Qt. | 1.25 |
| ” ” | 1000 | 13.00 | 10.00 | 8.00 | | | | | |
| OUR SELECTION | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 2.00 |
| ” ” | 1000 | 16.00 | 13.00 | 10.00 | 8.00 | 6.40 | | | |
| PEGGY LOU | 100 | 20.00 | 17.00 | 13.00 | 10.00 | 7.00 | | 1000 | 6.00 |
| PELEGRINA | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 2.40 |
| ” | 1000 | | 13.00 | 10.00 | 8.00 | | | | |
| PHYLLIS McQUISTON | 100 | 3.00 | 2.40 | 2.00 | 1.60 | | | Qt. | 4.00 |
| ” ” | 1000 | 24.00 | 20.00 | 16.00 | | | | | |
| PICARDY | 100 | 1.60 | 1.20 | .90 | .70 | .50 | | Qt. | 1.25 |
| ” | 1000 | 13.00 | 10.00 | 7.00 | 6.00 | | | | |
| PIRATE | 100 | | 2.00 | 1.60 | 1.20 | | | Qt. | 4.00 |
| POLAR ICE | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.60 |
| PRAIRIE GOLD | 100 | 4.00 | 3.20 | 2.40 | 2.00 | 1.60 | | Qt. | 5.00 |
| PREDOMINATOR | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.40 |
| PRIDE of PORTLAND | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 4.00 |
| PURPLE VICTORY | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.60 |

“THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS”

HEBERLING'S GLADIOLUS

INC.

CORN BELT GROWN

J. H. Heberling

Easton, Illinois, U.S.A.

Ship to..... Date.....
(please write very plainly)

Street and Number..... P. O. Box.....

Post Office..... State.....

Express Address.....
(if different from post office)

AMOUNT ENCLOSED

NOTICE—To assist us and to avoid delay, please read terms of sale—list varieties alphabetically—write letter on separate sheet

Money Order.....\$_____

Check.....\$.....

Cash or Stamps.....\$_____

WE APPRECIATE YOUR PATRONAGE

DO NOT WRITE HERE

Our Order No.....Checked.....Marked Off

Received.....Packed.....Express

Booked..... Shipped..... Parcel Post.....

[illegible]

In making order please give price to avoid delay and errors—continue order on other side

CONTINUE ORDER ON THIS PAGE

[illegible]

| Variety | Per | No. 1 | No. 2 | No. 3 | No. 4 | No. 5 | No. 6 | Per | Bulblets |
|---------------------|------|-------|-------|-------|-------|-------|-------|------|----------|
| RAMSEY McDONALD | 100 | 10.00 | 8.00 | 6.00 | | | | 1000 | 6.00 |
| RAPTURE | 100 | 1.80 | 1.40 | 1.20 | 1.00 | .80 | | Qt. | 1.25 |
| " | 1000 | 15.00 | 11.00 | 9.00 | 8.00 | 6.00 | | | |
| RECOVERY | 100 | 2.00 | 1.60 | 1.20 | 1.00 | | | Qt. | 3.00 |
| RED LORY | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.00 |
| " " | 1000 | | 16.00 | 13.00 | 10.00 | 8.00 | | | |
| RED PHIPPS | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 3.60 |
| " " | 1000 | 19.00 | 15.00 | 12.00 | 10.00 | 8.00 | | | |
| REWI FALLU | 100 | 6.00 | 5.00 | 4.00 | 3.20 | 2.00 | | 1000 | 5.00 |
| ROSALIE | 100 | 12.00 | 10.00 | 7.60 | 6.00 | 5.00 | | 1000 | 10.00 |
| SALBACH'S ORCHID | 100 | 2.00 | 1.60 | 1.20 | 1.00 | | | Qt. | 2.60 |
| SENORITA | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 2.00 |
| REVERIE | 100 | 2.40 | 2.00 | 1.60 | 1.20 | 1.00 | | Qt. | 2.40 |
| SHIRLEY TEMPLE | 100 | 5.00 | 4.00 | 3.00 | 2.00 | 1.60 | | 1000 | 5.00 |
| SMILING MAESTRO | 100 | 4.00 | 3.00 | 2.40 | 2.00 | | | 1000 | 1.50 |
| SOUTHERN CROSS | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 3.00 |
| " " | 1000 | 16.00 | 13.00 | 10.00 | 8.00 | 6.40 | | | |
| STAR of BETHLEHEM | 100 | 4.00 | 3.00 | | 2.00 | 1.60 | | Qt. | 6.00 |
| SWEETHEART | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 1.60 |
| TAIAROA | 100 | 4.40 | 3.40 | 2.60 | 2.00 | 1.60 | | Qt. | 5.00 |
| THE MOOR | 100 | 4.00 | 3.00 | 2.50 | 2.00 | | | Qt. | 4.00 |
| TIP TOP | 100 | 4.00 | 3.00 | 2.50 | 2.00 | | | 1000 | 2.00 |
| TOBERSUN | 100 | 2.00 | 1.60 | 1.20 | | | | Qt. | 2.60 |
| TOKEN | 100 | 3.20 | 2.60 | 2.00 | 1.60 | 1.20 | | Qt. | 4.00 |
| TREVONIAN | 100 | 2.60 | 2.00 | 1.60 | 1.20 | | | Qt. | 3.60 |
| " | 1000 | 22.00 | 16.00 | 14.00 | 10.00 | | | | |
| VAGABOND PRINCE | 100 | 4.00 | 3.00 | 2.40 | 2.00 | 1.60 | | Qt. | 6.00 |
| VEILCHENBLAU | 100 | | 2.00 | 1.60 | 1.20 | | | Qt. | 4.00 |
| WASAGA | 100 | 2.00 | 1.60 | 1.20 | 1.00 | .80 | | Qt. | 1.25 |
| " | 1000 | 15.00 | 12.00 | 9.00 | 7.00 | 6.00 | | | |
| WH. ORCHID (Purple) | 100 | 2.40 | 2.00 | 1.60 | | | | Qt. | 3.00 |
| " " | 1000 | 20.00 | 16.00 | 13.00 | | | | | |
| W. H. PHIPPS | 100 | 2.40 | 1.80 | 1.20 | 1.00 | | | Qt. | 2.40 |
| WURTEMBERGIA | 100 | 2.40 | 2.00 | 1.60 | 1.20 | | | Qt. | 3.60 |
| " | 1000 | 20.00 | 16.00 | 13.00 | 10.00 | | | | |

| | |
|--|--|
| <div>Lincoln, Illinois February 25, 1939</div> <div>The glads that I raised last summer from your bulbs were so outstanding that everyone who saw them marveled at their size and beauty.</div> <div>E. C.</div> | <div>Camrose, Alberta, Canada March 11, 1939</div> <div>The gladiolus bulbs I ordered from you arrived in excellent condition. They are of fine quality. Thank you for your liberal count and numerous extras.</div> <div>J. W. R.</div> |
| <div>Kewanee, Illinois March 26, 1939</div> <div>I received my glad shipment last week in perfect condition and all up to the "Heberling Standard" (nothing higher).</div> <div>W. H.</div> | <div>Forest City, Iowa April 25, 1939</div> <div>You sent me one "Golden Lancer" as an extra last year. It was so beautiful I want more of them.</div> <div>C. H. S.</div> |

"THE CREAM OF THE STOCK GOES TO THE EARLY BUYERS"

MONEY SAVING COUPONS

GOOD ONLY UNTIL JANUARY 15th, 1940

Use the Coupon that fits YOUR order. These coupons are good for face value on any items listed in this price list. Good Only until January 15, 1940.

Money Saving Coupon

75c COUPON VALUE 75c

\$5.00 or more is the value of the order required to use this Coupon. Send this Coupon, together with the sum of \$4.25 in cash, check or money order in full settlement for your \$5.00 order.

This Coupon is absolutely VOID after January 15th, 1940.

Money Saving Coupon

\$5.00 COUPON VALUE \$5.00

\$30.00 or more is the value of the order required to use this Coupon. Send this Coupon, together with the sum of \$25.00 in cash, check or money order in full settlement for your \$30.00 order.

This Coupon is absolutely VOID after January 15th, 1940.

Money Saving Coupon

\$1.50 COUPON VALUE \$1.50

\$10.00 or more is the value of the order required to use this Coupon. Send this Coupon, together with the sum of \$8.50 in cash, check or money order in full settlement for your \$10.00 order.

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Money Saving Coupon

\$6.75 COUPON VALUE \$6.75

\$40.00 or more is the value of the order required to use this Coupon. Send this Coupon, together with the sum of \$33.25 in cash, check or money order in full settlement for your \$40.00 order.

This Coupon is absolutely VOID after January 15th, 1940.

Money Saving Coupon

\$3.00 COUPON VALUE \$3.00

\$20.00 or more is the value of the order required to use this Coupon. Send this Coupon, together with the sum of \$17.00 in cash, check or money order in full settlement for your \$20.00 order.

This Coupon is absolutely VOID after January 15th, 1940.

Money Saving Coupon

\$8.50 COUPON VALUE \$8.50

\$50.00 or more is the value of the order required to use this Coupon. Send this Coupon, together with the sum of \$41.50 in cash, check or money order in full settlement for your \$50.00 order.

This Coupon is absolutely VOID after January 15th, 1940.

Money Saving Coupon

\$13.00 COUPON VALUE \$13.00

\$75.00 or more is the value of the order required to use this Coupon. Send this Coupon, together with the sum of \$62.00 in cash, check or money order in full settlement for your \$75.00 order.

This Coupon is absolutely VOID after January 15th, 1940.

Money Saving Coupon

\$19.00 COUPON VALUE \$19.00

\$100.00 or more is the value of the order required to use this Coupon. Send this Coupon, together with the sum of \$81.00 in cash, check or money order in full settlement for your \$100.00 order.

This Coupon is absolutely VOID after January 15th, 1940.

ORDER EARLY

Because some of the most popular varieties sell out very early each season we advise **EARLY ORDERS** so that you may not be one of those disappointed.